



SOUTH CAROLINA
AUTOMOBILE DEALERS
ASSOCIATION

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December 21, 2022

To our valued Members,

This fall, the SCADA Dues Study Committee was tasked with evaluating the dues structure of the Association. Subsequently, the committee recommended a change to the dues structure of the Association to the SCADA Board of Directors. After review, the 39-member Board of Directors voted unanimously to make the change effective January 1, 2023.

The dues for the Association were last increased 19 years ago, and it has become evident that the older structure has failed to keep up with almost two decades worth of increased expenses, and tremendous inflation over the past two to three years. The current \$2.50 per new car sold, adjusted for just the CPI over 19 years, equates to \$3.89 in today's dollars.

The SCADA Board of Directors has voted to increase the amount to \$4.00 per new car sold. Additionally, the minimum amount for any Dealership will be \$1,200 per year (equivalent to \$100 per month), and the maximum amount per Dealership, no matter what, will be \$2,500 per year (equivalent to \$208.33 per month). This change will go into effect January 1, 2023.

Wow! At only an \$.11 actual increase in today's dollars, the Board of Directors determined that it was well past time to make a dues adjustment, noting the positive changes to our franchise laws, the addition of retail rate, and the legal services the Association provides to its Members, vastly outweigh any dues adjustment.

Attached you will find information on payment options for your Dealership(s).

We appreciate your support of your Association. SCADA looks forward to working forevermore to protect the interest of Dealers, and your customers well into the future!

Richard Pendarvis
Dues Study Committee Chairman & SCADA Treasurer

John Isgett
President - SCADA